

Cell C and MTN National Roaming Agreement



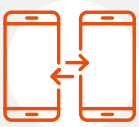
WHAT IT IS

An extension of the current roaming agreement.

In 2018, Cell C started roaming on the MTN network mainly in rural areas. The expanded agreement will give nationwide roaming to Cell C subscribers.



Cell C and MTN will become service suppliers to each other.



A reflection of new technology development.

Technology advances have made it possible for mobile operators to avoid duplication of investment in infrastructure necessary to operate their RANs.



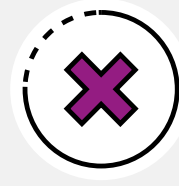
Shifts in global telecoms industry.

Industry standard worldwide to make more efficient use of existing network infrastructure.



There are local examples of this type of agreement in South Africa.

Vodacom/Rain, Vodacom/Telkom and MTN/Liquid are examples of local roaming arrangements.



WHAT IT'S NOT

MTN will not take over Cell C's network infrastructure.

Cell C is not giving or selling its network.



It is not about sharing or selling spectrum.

Cell C will not be sharing or selling any spectrum to MTN and vice versa. Each party will use its own frequencies.



No control over Cell C's network or spectrum

Cell C's and MTN's network infrastructure will remain independent, but both Network Operators will enjoy the right to roam on the other's network.



Does not reduce competition.

Enables both Network Operators to continue competing on services, innovation and prices while achieving savings on infrastructure.



MTN will not take over contracts, staff or assets from Cell C.



Cell C will not transfer core network, transmission, billing system, subscriber management etc.



Cell C will not transfer any of its licences.

